

N.D

ED STATES XCHANGE COMMISSION on, D.C. 20549

V+ 3-18-02

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2001

Estimated average burden hours per response..... 12.00

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

8-48-35 939307-CRI

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

AND ENDING 12 43 KO MAR REPORT FOR THE PERIOD BEGINNING 01/01/01 MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: U.S. DISCOUNT BROKERAGE, INC. O FFICIAL USE ONLY JAC TOMASELLO, PRESIDENT ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 19111 DETROIT ROAD SUITE 203 (No. and Street) ROCKY RIVER OHIO 44116-1740 (City) (Zip Code) (State) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT 440-356-3151 JAC TOMASELLO (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* DONOVAN, KLIMCZAK AND COMPANY (Name - if individual, state last, first, middle name) 1867 WEST MARKET STREET AKRON OHIO (Address) (City) (State) CHECK ONE: Certified Public Accountant ☐ Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

I, JAC TOMASELLO		, swear	(or affirm) th	at, to the best	of my l	knowledg	e and
belief the accompanying financial statement U.S. DISCOUNT BROKERAGE, INC.	and	supporting	schedules	pertaining	to th	ne firm	of , as of
	20 01	. are true a	nd correct. I	further swear	or affir	m) that no	•
the company nor any partner, proprietor, principal officer					•	•	
as that of a customer, except as follows:		•	•	•			•
•							
•							
TARIAL		· · · · · ·					
LAURA DAVIS		lac-	-(》			
NOTARY PUBLIC, STATE OF OHIO	-	-1"-	Signa	hire			
My Commission Expires			0.8				
June 24, 2003		PRESI	DENT				
Λ			Titl	е			
Kaya logia		•					
Notary Public					•		
•					,		
This report ** contains (check all applicable boxes):							
(a) Facing Page. (b) Statement of Financial Condition.							
(c) Statement of Income (Loss).			*				
(d) Statement of Changes in Financial Condition.							
(e) Statement of Changes in Stockholders' Equity				apital.			
(f) Statement of Changes in Liabilities Subordinat	ed to C	laims of Credi	tors.				
(g) Computation of Net Capital. (h) Computation for Determination of Reserve Recompliance (i) Information Relating to the Possession or Conton (ii) A Reconciliation, including appropriate explan			D 1 15 2	•			
(h) Computation for Determination of Reserve Rec						<i>*</i> .	
(i) A Reconciliation, including appropriate explan					Rule 15a	-3-3 and i	he
Computation for Determination of the Reserve						,	
(k) A Reconciliation between the audited and unau						methods	of
consolidation.					•		
(l) An Oath or Affirmation.						,	
(m) A copy of the SIPC Supplemental Report.							
(n) A report describing any material inadequacies for XX (o) Independent auditor's report of	und to	exist or found t	o have existed	isince the date	of the p	revious a	udit.
**For conditions of confidential treatment of certain ne							

U.S. DISCOUNT BROKERAGE, INC. Financial Statements Year Ended December 31, 2001

U.S. DISCOUNT BROKERAGE, INC. Financial Statements December 31, 2001

<u>INDEX</u>

	PAGE
Independent Auditors' Report	1
Balance Sheet	2-3
Statement of Income and Retained Earnings	4
Statement of Cash Flows	5
Notes to Financial Statements	6-8
Supplementary Information:	
Schedule of Operating Expenses	9
Statement of Changes in Stockholders' Equity	10
Computation of Net Capital	11
Computation for Determination of Reserve Requirements	12
Information Relating to the Possession or Control Requirements	13
Material Differences in the Computation of Net Capital	14
Independent Auditor's Report on Internal Accounting Control	15-16

HARRY A. DONOVAN, CPA
THEODORE C. KLIMCZAK, CPA

SANDRA L. BENNETT, ADMINISTRATOR

CERTIFIED PUBLIC ACCOUNTANTS

1867 WEST MARKET STREET AKRON, OH 44313

TELEPHONE 330-836-9331 FAX 330-869-9991

http://www.dkc-cpa.com

INDEPENDENT AUDITORS' REPORT

BOARD OF DIRECTORS U.S. DISCOUNT BROKERAGE, INC. ROCKY RIVER, OHIO

We have audited the accompanying Balance Sheet of U.S. Discount Brokerage, Inc. (an S Corporation) as of December 31, 2001 and the related Statements of Income and Retained Earnings and Cash Flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of U.S. Discount Brokerage, Inc., as of December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States Of America.

Our audit was made for the purpose of expressing an opinion on these financial statements. The information included in the accompanying supplementary schedules is presented only for supplementary analysis purposes. Such information has been subjected to the examinations, assessment and evaluation procedures applied in the audit of the basic financial statements, and in our opinion, the supplementary information presents fairly the information thereto.

Donovan, Klimczak and Company
Certified Public Accountants

U.S. DISCOUNT BROKERAGE, INC. Balance Sheet December 31, 2001

ASSETS

36,965

Accounts Receivable - Trade Prepaid Rent	80,595 1,350
Total Current Assets	118,910
Equipment and Furniture	32,898
Less: Accumulated Depreciation	23,846
Net Equipment and Furniture	9,052

Other Assets:

Current Assets:

Cash

Accounts Receivable - Related Parties	174,112
Internet Website (Net of \$9,912 Amortization)	5,337
Deposits	100,000
Investment - NASDAQ	20,100
Total Other Assets	299,549

TOTAL ASSETS \$ 427,5

U.S. DISCOUNT BROKERAGE, INC. Balance Sheet December 31, 2001

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities:	
Accounts Payable	\$ 1,300
Accounts Payable - Commissions	41,048
Accrued Wages	31,342
Dividends Payable	23,632
Total Current Liabilities	97,322
Stockholders' Equity:	
Capital Stock, 8,000 Shares Authorized, Issued and	
Outstanding, No Par Value	17,332
Additional Paid in Capital	156,067
Retained Earnings	156,790
Total Stockholders' Equity	330,189
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 427,511_

U.S. DISCOUNT BROKERAGE, INC. Statement of Income and Retained Earnings For Year Ended December 31, 2001

Revenues - Commissions and Fees	\$ 1,763,430
Less: Clearing and Execution Costs and Fees Commissions Expense	245,781 864,398
Net Revenues	653,251
Operating Expenses	499,742
Income from Operations	153,509
Other Income:	
Interest	2,564
NET INCOME	156,073
Dividends Paid	(319,117)
Retained Earnings - Beginning of Year	319,834
Retained Earnings - End of Year	\$ 156,790

U.S. DISCOUNT BROKERAGE, INC. Statement of Cash Flows For Year Ended December 31, 2001

Cash Flows from Operating Activities	
Net Income	\$ 156,073
Adjustments to Reconcile Net Income to Net Cash	
Provided by Operating Activities:	
Depreciation	5,018
Amortization	3,050
(Increase) Decrease in:	
Accounts Receivable - Trade	48,977
Accounts Receivable - Related Parties	148,828
Marketable Equity Securities	5,813
Deposits	(75,000)
Increase (Decrease) in:	•
Accounts Payable	(1,773)
Commissions Payable	12,581
Accrued Wages	(4,665)
Dividends Payable	 12,542
Net Cash Provided by Operating Activities	311,444
Cash Flows from Financing Activities:	(0.10, 1.17)
Dividends Paid	(319,117)
Net Cash (Used) by Financing Activities	(319,117)
Net <decrease> in Cash</decrease>	(7,673)
Cash at Beginning of Year	44,638
Cash at End of Year	\$ 36,965

U.S. DISCOUNT BROKERAGE, INC. Notes to Financial Statements December 31, 2001

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

U.S. Discount Brokerage, Inc. was incorporated under the laws of the State of Ohio on August 28, 1995. The Company is a discount brokerage firm with its principal office in Rocky River, Ohio.

Basis of Accounting

The financial statements of U.S. Discount Brokerage, Inc. (Company) have been prepared on the accrual basis of accounting and accordingly, reflect all significant receivables, payables and other liabilities.

Income Taxes

The Company, with the consent of its stockholders, has elected under the Internal Revenue Code to be an S Corporation. In lieu of corporation income taxes, the shareholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in the financial statements.

Cash and Cash Equivalents

For purposes of the Statement of Cash Flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Advertising

The Company follows the policy of charging the costs of advertising to expense as incurred.

Amortization of Internet Website

Costs totaling \$15,249 associated with the design of the Company's Internet Website along with establishment of the Internet Trading Module have been capitalized and are being amortized over a 60 month period. Amortization for the year ended December 31, 2001 totaled \$3,050.

NOTE B - ACCOUNTS RECEIVABLE - TRADE

Accounts Receivable are listed at net realizable value and are considered by management to be fully collectible. Accordingly, no allowance for doubtful accounts is considered necessary.

U.S. DISCOUNT BROKERAGE, INC. Notes to Financial Statements (Continued) December 31, 2001

NOTE C - ACCOUNTS RECEIVABLE - RELATED PARTIES

The Company has various accounts receivable from its stockholders totalling \$174,112. These receivables are non-interest bearing and have no fixed repayment terms.

NOTE D - MARKETABLE SECURITIES

The Company maintains a trading account for marketable securities resulting from trading errors that occur in the normal course of operations. The net gain or loss from these transactions are reflected in the income statement as error income or expense. The Company incurred a net gain of \$6,143 from these transactions during the year ended December 31, 2001.

NOTE E - EQUIPMENT AND FURNITURE

Assets are carried at cost. When retired or otherwise disposed of, the related carrying value and accumulated depreciation are cleared from the respective accounts.

Maintenance and repairs, including the replacement of minor items, are expensed as incurred, and major additions to assets are capitalized. Depreciation is calculated on the modified accelerated cost recovery system or the straight-line method over the estimated useful life of the asset. Depreciation for the year ended December 31, 2001 totaled \$5,018.

NOTE F - DEPOSIT

A deposit totaling \$100,000 represents an interest bearing Escrow Account held by Penson Financial Services, Inc. at December 31, 2001.

NOTE G - INVESTMENT - NASDAQ

The equity investment held by the Company in The NASDAQ Stock Market, Inc. is stated at cost and consists of an investment through a private placement. The stock is restricted and no market value was available at year end, thereby precluding any determination of current fair value.

NOTE H - LEASING ARRANGEMENT

The Company conducts its operations from facilities that are leased under a month-to-month arrangement. Rental expense in 2001 totaled \$19,651.

U.S. DISCOUNT BROKERAGE, INC. Notes to Financial Statements (Continued) December 31, 2001

NOTE I - RETIREMENT PLAN

The Company maintains a Savings Incentive Match Plan for employees (SIMPLE-IRA) which is a qualified retirement plan. The Plan provides for both employer contributions and salary deferral provisions. The Plan covers substantially all employees meeting certain age and service requirements. The salary deferral provisions permit the participants to elect to contribute a portion of their compensation on a tax-deferred basis within guidelines established by the Internal Revenue Code. The Company contributes a matching amount equal to three percent of each participant's gross compensation each year up to a maximum amount of \$6,500 per participant. Company contributions are 100% vested immediately upon receipt by the Plan. The Company's contributions totaled \$16,339 for the year ended December 31, 2001.



U.S. DISCOUNT BROKERAGE, INC. Schedule of Operating Expenses For Year Ended December 31, 2001

Officers' Wages	\$ 198,762
Payroll Taxes	44,663
Retirement Expense	16,339
Hospitalization	35,560
Registration Fees	20,673
Rent and Utilities	19,651
Advertising and Promotion	26,266
Office Expense	8,173
Professional Fees	21,532
Telephone	16,161
Depreciation	5,018
Travel and Entertainment	913
Education	2,527
Postage and Delivery	4,119
Computer and Internet Expenses	28,040
Research and Information Costs	7,199
Dues and Subscriptions	352
Printing	21,922
Amortization	3,050
Taxes	5,330
Recruiting Expenses	10,129
Miscellaneous Expense	 3,363
TOTAL OPERATING EXPENSES	\$ 499,742

U.S. DISCOUNT BROKERAGE, INC. Statement of Changes in Stockholders' Equity December 31, 2001

	Capital Stock		Additional Paid-In Capital			Retained Earnings	 Total
Balance - Beginning of Year	\$	17,332	\$	156,067	\$	319,834	\$ 493,233
Add: Current Year Net Income		-		-		156,073	156,073
Less: Dividends Paid		-		<u>-</u>		319,117	 319,117
Balance - End of Year	\$	17,332	\$	156,067	_\$_	156,790	\$ 330,189

U.S. DISCOUNT BROKERAGE, INC. Computation of Net Capital December 31, 2001

NET CAPITAL COMPUTATION	
Total Stockholders' Equity from 12-31-01 Financial Statements	\$ 330,189
Less: Nonallowable Assets	
Accounts Receivable - Related Parties Net Equipment and Furniture Internet Website (Net of Amortization) Prepaid Rent	 174,112 9,052 5,337 1,350
Net Capital Before Haircuts On Securities Positions	140,338
Haircuts on Securities Positions	
Investment - NASDAQ Money Market Funds (2%)	 20,100
NET CAPITAL	120,205
Less: Minimum Dollar Capital Requirement	50,000
EXCESS NET CAPITAL	\$ 70,205
EXCESS NET CAPITAL AT 1000%	\$ 110,473

THEODORE C. KLIMCZAK, CPA

HARRY A. DONOVAN, CPA

SANDRA L. BENNETT, ADMINISTRATOR

CERTIFIED PUBLIC ACCOUNTANTS

1867 WEST MARKET STREET AKRON, OH 44313

TELEPHONE 330-836-9331 FAX 330-869-9991

http://www.dkc-cpa.com

NASD Regulation, Inc. Rockville, MD

RE.

U.S. Discount Brokerage, Inc.

Computation for Determination of Reserve Requirements Under Exhibit A of Rule 15c3-3

Gentlemen:

U.S. Discount Brokerage, Inc. used Pension Financial Services, Inc. during the year ended December 31, 2001 as clearing agents and to perform custodial functions relating to customer securities. Therefore, U.S. Discount Brokerage, Inc. is not subject to the reserve requirements under Rule 15c3-3.

Donovan, Klimczak and Company
Certified Public Accountant

HARRY A. DONOVAN, CPA
THEODORE C. KLIMCZAK, CPA

SANDRA L. BENNETT, ADMINISTRATOR

CERTIFIED PUBLIC ACCOUNTANTS

1867 WEST MARKET STREET AKRON, OH 44313

TELEPHONE 330-836-9331 FAX 330-869-9991

http://www.dkc-cpa.com

NASD Regulation, Inc. Rockville, MD

RE:

U.S. Discount Brokerage, Inc.

Information Relating to the Possession or Control Requirements Under Rule 15c3-3

Gentlemen:

U.S. Discount Brokerage, Inc. used Pension Financial Services, Inc. for possession of customer funds and as custodians for all customer securities during the year ended December 31, 2001. Accordingly, U.S. Discount Brokerage, Inc. is not subject to the requirements under rule 15c3-3.

Donovan, Klimczak and Company
Certified Public Accountants

HARRY A. DONOVAN, CPA THEODORE C. KLIMCZAK, CPA

SANDRA L. BENNETT, ADMINISTRATOR

CERTIFIED PUBLIC ACCOUNTANTS 1867 WEST MARKET STREET AKRON, OH 44313 TELEPHONE 330-836-9331 FAX 330-869-9991 http://www.dkc-cpa.com

NASD Regulation, Inc. Rockville, MD

RE: U.S. Discount Brokerage, Inc.

Material Differences in Computation of Net Capital

Gentlemen:

Our audit of U.S. Discount Brokerage, Inc., for the year ended December 31, 2001, disclosed the following differences in the computation of net capital from the broker-dealer's corresponding unaudited Part II A, Focus Report.

Computation of Net Capital per Focus Report	\$ 151,254
Adjustments Due to Year-End Audit Entries Accrued Wages Dividends Payable Miscellaneous Adjustments	 (15,641) (12,541) (2,867)
Total Net Capital at 12/31/01	120,205
Less Required Capital	 50,000
Excess Net Capital	\$ 70,205

DONOVAN, Klimosay and Company Certified Public Accountants

HARRY A. DONOVAN, CPA

THEODORE C. KLIMCZAK, CPA

SANDRA L. BENNETT, ADMINISTRATOR

CERTIFIED PUBLIC ACCOUNTANTS

1867 WEST MARKET STREET AKRON, OH 44313

TELEPHONE 330-836-9331 FAX 330-869-9991

http://www.dkc-cpa.com

BOARD OF DIRECTORS U.S. DISCOUNT BROKERAGE, INC. ROCKY RIVER, OHIO

We have examined the financial statements of U.S. Discount Brokerage, Inc. for the year ended December 31, 2001, and have issued our report thereon dated February 22, 2002. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for the securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of U.S. Discount Brokerage, Inc. taken as a whole. However, our study and evaluation disclosed no condition that we believed to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of management and the Securities and Exchange Commission and should not be used for any other purpose.

Donovan, Klimcyak and Company
Donovan, Klimczak and Company
Certified Public Accountants